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Centralizacija naročanja in sodobne inforamacijske rešitve

Portorož, 15.4.2010

Aleš Kravos



Namen centralizacije naročanja

1. Doseganje prihrankov zaradi doseganja nižjih nabavnih cen in manjših transportnih stroškov
2. Enoten nastop do dobaviteljev in povečanje pogajalske moči
3. Avtomatizacija procesnih opravil, specializacija kadrov in s tem boljše poznavanje posameznih nabavnih trgov
4. Zmanjšanje števila naročil
5. Večja preglednost
6. Izboljšana racionalnost in učinkovitost



E.C. direktive 2004

2004/18/EC and 2004/17/EC

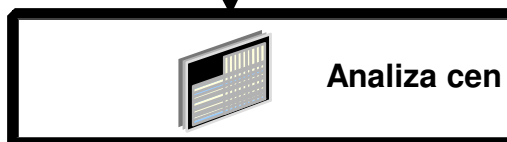
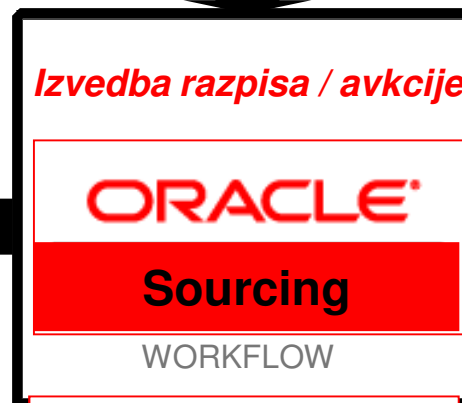
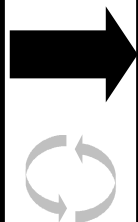
Države članice morajo:

- Izenačiti elektronsko izmenjavo informacij z drugimi načini komunikacije in izmenjave informacij
 - Sprejeti / uvesti proces nabave, ki je popolnoma elektronski
 - Sprejeti / uvesti nove elektronsko podprte nabavne instrumente:
 - Elektronsko avkcijo
 - Krovne pogodbe in elektronske kataloge
 - Dinamične nabavne sisteme
 - Uvesti uporabo digitalnega podpisa
 - Zagotavljati transparentnost
 - Spodbujati sodelovanje malih in srednjih podjetij pri pogodbah z javnim sektorjem
 - Izkoriščati prednosti izkušenj iz privatnega sektorja
-
- Implementacija teh načel je bila zahtevana do 31.1.2006



Proces

1. Zahtevki za nakup – zbiranje internih zahtevkov za nakup s specifikacijami
2. Pogajanja – iskanje najboljšega ponudnika
3. Dodelitev posla – podpis pogodbe ali oddaja naročila
4. Izvajanje in spremljanje pogodbe ter sodelovanje z dobaviteljem



**Communication
Cooperation**



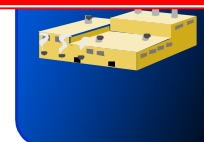
Po
o
proze,
pogodbe



Iz



XML
eMail



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Oracle iProcurement

- Namenjen vsem zaposlenim
- Priprava internega zahtevka na osnovi nabavnega kataloga, predhodnih nakupov, pogodb ali ponudb
- Rezervacija sredstev ob internem zahtevku
- Spremljanje in prevzem naročila

The screenshot displays the Oracle iProcurement web application. At the top, the Oracle logo and 'iProcurement' text are visible, along with navigation links: Shopping Cart, Home, Logout, Preferences, Help, and Diagnostics. Below this is a primary navigation bar with tabs for Shop, Requisitions, Receiving, and Contractors. A secondary navigation bar includes links for Stores, Shopping Lists, Non-Catalog Request, and Contractor Request. A search bar is present with a dropdown menu set to 'Main Store' and a 'Go' button, with a link to 'Advanced Search'.

The main content area is divided into several sections:

- Stores:** A grid of links to various procurement catalogs, each with an icon and a brief description:
 - [Main Store](#): Includes all internal catalog items.
 - [Supplier Marketplace](#): SAQQARA (Transparent Punchout)
 - [IT Equipment](#): Punchout to MoreDirect.com
 - [Facilities Equipment](#): Facilities Equipment
 - [Power supplies](#): Power supplies
 - [Exchange Marketplace](#): Punchout to OracleExchange
 - [Legal Services](#): Legal Services
 - [Transparent Exchange Marketplace](#): Transparent Exchange Marketplace
 - [Trans Punchout \(All\)](#): Trans Punchout (All)
 - [General Military Supplies](#): Macedonian MoD - General Supplies
 - [Computers](#): Punchout to Dell Computers UK
 - [Travel](#): Informational Catalogs to external travel sites.
 - [Maintenance](#): Maintenance supplies, tools, and services
 - [Corporate Express](#): Corporate Express
- Shopping Cart:** A box indicating 'Your cart is empty.'
- Purchasing News:** A box with two links: [Check frequently asked questions](#) and [Review purchasing policies](#).

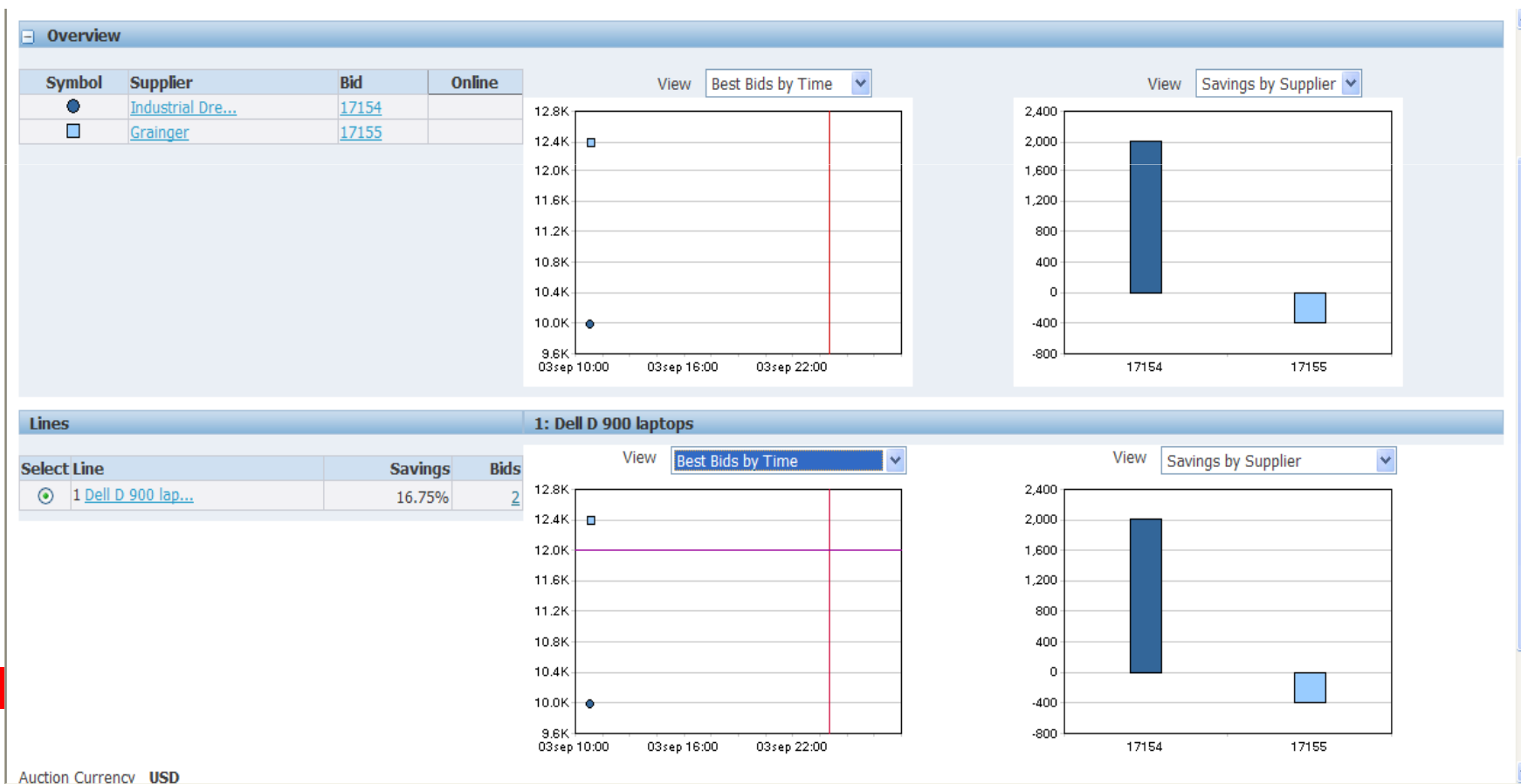
Below the Stores section is the **My Requisitions** section, which includes a 'Full List' button and a table of requisitions.

Requisition	Description	Total (USD)	Status	Copy	Change	Express Receive
14134	T-Shirt XL	550.000,00	Approved			
14130	Requisition for automotive spare parts	100,00	Approved			
14129	Gamma probe	100,00	Approved			
14127	T-Shirt XL	2.000,00	Approved			
14075	Temporary Business Consultant in Vision Corp	1.200,00	Approved, Not Applicable			

At the bottom of the page is the **My Notifications** section.

Oracle Sourcing

- Odprte ali zaprte elektronske dražbe
- Pregledovanje oddanih ponudb
- Dodajanje razpisnih pogojev
- Samodejna priprava nabavnega naročila
- Različni kriteriji ocenjevanja



Oracle iSupplier Portal

ORACLE iSupplier Portal

Home Logout Preferences Help Diagnostics

Home Orders Shipments Planning Finance Product Intelligence Admin

Search PO Number Go

**Notifications**

Full List

Subject	Date
Vision Operations - Standard Purchase Order 5576, 0	09-May-2007 23:17:10
Award Decision: Auction 39619 (Tender for Dell laptops (2))	09-May-2007 06:37:45
Closed Early: Auction 39619 (Tender for Dell laptops (2))	09-May-2007 06:10:56
Reminder: Please acknowledge intent to participate in Auction 13607 (Auction 295)	20-Dec-2004 09:09:45
Issue DGN108 requires comment	12-Aug-2003 16:17:02

**Orders At A Glance**

Full List

PO Number	Description	Order Date
5576		10-May-2007 01:16:28
5476		01-Dec-2006 13:54:17

**Shipments At A Glance**

Full List

Shipment Number	Shipment Date	Packing Slip
ASN-4223	14-Jul-2003 22:00:00	
3906ASN	21-Oct-2002 22:00:00	4980
782QQ1	02-Aug-2001 22:00:00	

Planning

- [Forecast Schedules](#)
- [VMI](#)

Orders

- [Agreements](#)
- [Purchase Orders](#)
- [Purchase History](#)

Shipments

- [Delivery Schedules](#)
- [Overdue Receipts](#)
- [Advance Shipment Notices](#)

Receipts

- [Receipts](#)
- [Returns](#)
- [On-Time Performance](#)

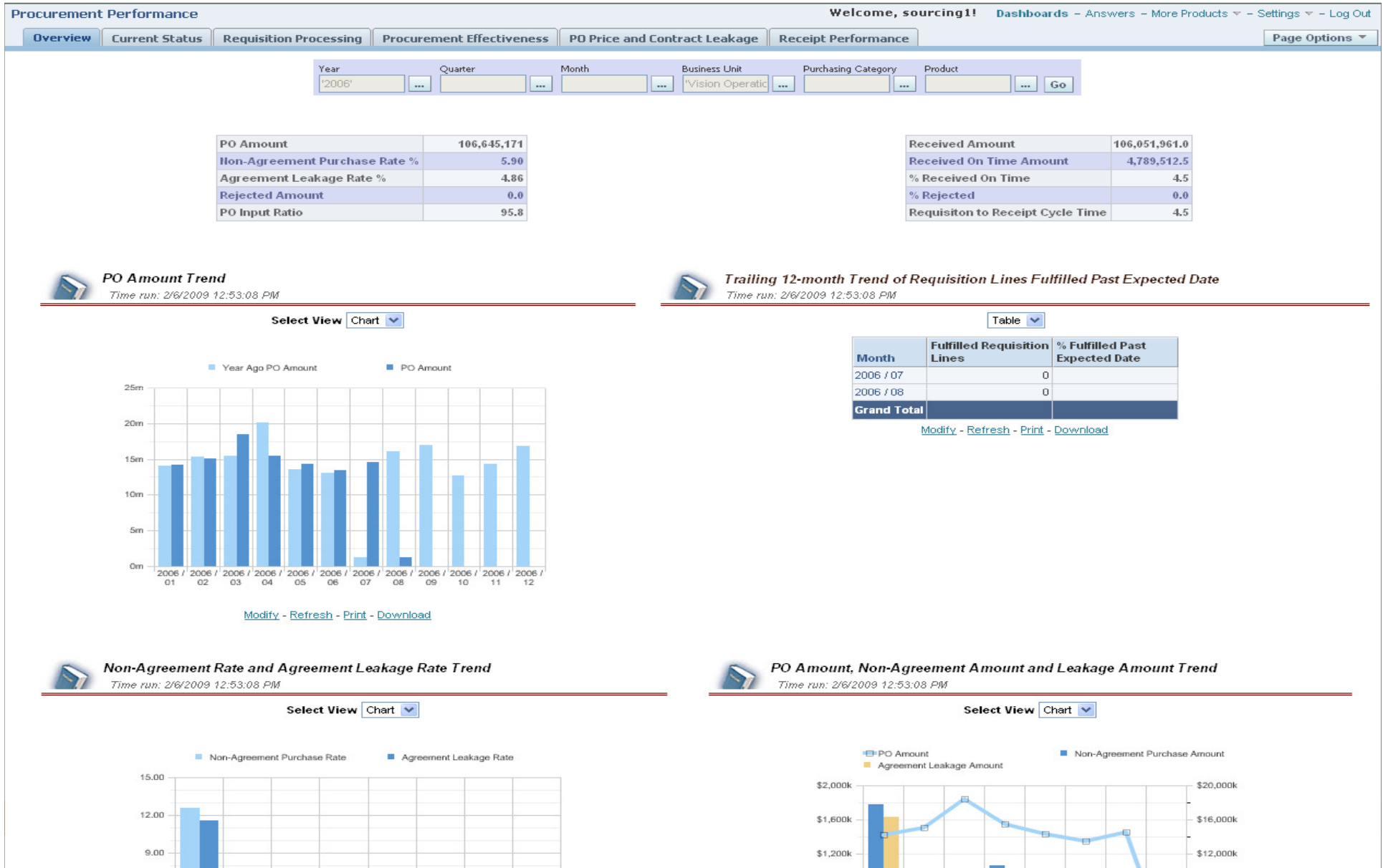
Invoices

- [Invoices](#)

Payments

- [Payments](#)

Purchasing Intelligence

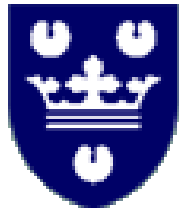




CITY COUNCIL



Sandwell &
West Birmingham Hospitals **NHS**
NHS Trust



Acquisti in Rete
della Pubblica Amministrazione

NYC DoITT
the department of information technology and telecommunications



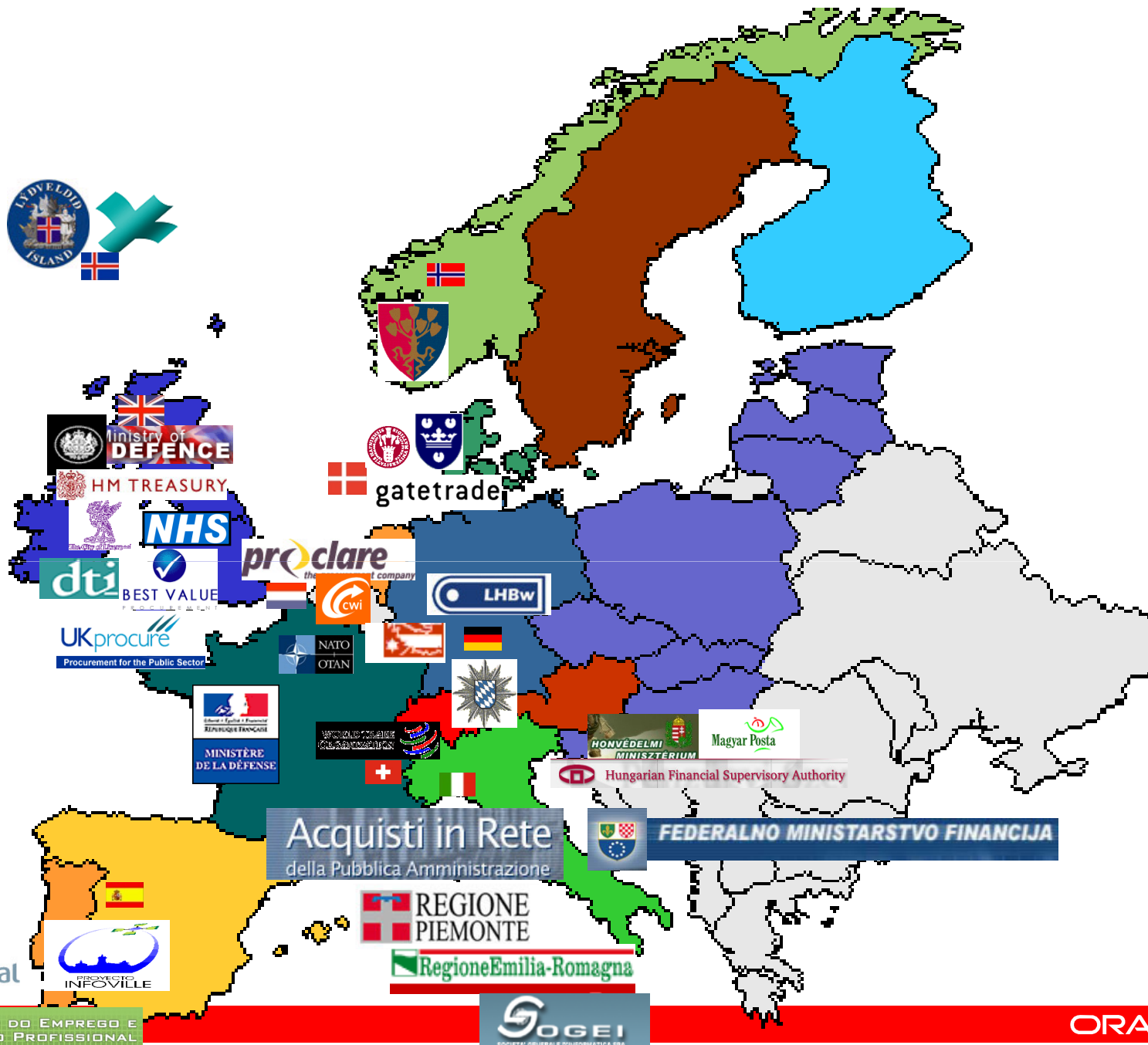
Polizei Bayern



gatetrade.net



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Questions and Answers



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